

B.COM.SEMESTER-5		
1	MAJOR11	CORPORATEACCOUNTING-1

Name of the Course: **CorporateAccounting- 1**
 Course credit: **04**
 Teaching Hours: **60(Hours)**
 Total marks: **100**

Objectives:

The course aims to help learners to acquire conceptual knowledge of corporate accounting system and to learn the techniques of preparing the financial statements of companies.

Learning Outcomes:

After completion of the course, learners will be able to:

1. Understand concept and nature of corporate accounting;
2. Prepare final accounts of company as per provisions of Companies Act 2013;
3. Record transactions of redemption of RPS and prepare balance sheet after redemption of RPS
4. Record transactions of internal reconstruction of company and prepare balance sheet after internal reconstruction of company;
5. Understand the provisions related to underwriting commission and record transactions related to underwriting commission.

PARTICULAR	NO.OF LECTURES
UNIT NO.1: FINAL ACCOUNTS OF COMPANY [As per New Provisions of Companies Act-2013]	
- Introduction-Meaning-Legal framework-Companies Act-2013 - Various schedules for Financial Statements as per Companies Act-2013 - Accounting adjustments relating to Final accounts of company - Depreciation-Provisions for taxation-Allocations and Dividends - Practical Questions regarding preparation of final accounts of company (Vertical)	12
UNIT NO.2: REDEMPTION OF REDEEMABLE PREFERENCE SHARES	
- Introduction-Meaning-exception to rule, can't purchase its' own shares - Provisions of Companies Act-2013 for redemption of preference shares - Section 55, 63, 69 Capital Redemption Reserve, Bonus Share etc. - Accounting treatment: Journal ledger entries and Vertical Balance sheet - Practical Questions	12
UNIT NO.3: CAPITAL REDUCTIONS [INTERNAL RECONSTRUCTION]	
- Introduction and Meaning and Methods of Capital Reduction - Difference between Internal and External Reconstruction - Accounting Entries - Capital Reduction A/C and Vertical Balance sheet - Practical Questions	12
UNIT NO.4: ACCOUNTS OF UNDERWRITING COMMISSION	
- Introduction, Meaning, Advantages of Underwriting, - Provisions of Companies Act 2013 for Underwriting Commission, - Classification of Application: Marked and Unmarked Application, - Underwriting Contract and its types and Sub-underwriting contract,	12



- Determination of underwriters' liabilities according to Contracts (preparing statement of underwriters' liabilities), - Accounting treatment: Journal Entries-Ledgers' A/C in the books of company, - Practical Questions	
Total Lectures/Hours	60

Note: Only Practical questions should be asked in University Exam.

Suggested Readings:

1. Amitabha Mukherjee and Mohammed Hanif; Modern Accounting
2. Ashok Sehgal-Deepak Sehgal; Advanced Accounting (Taxmann Allied Services-Delhi)
3. Dr. R.K. Sharma and Dr. R.S. Popli; Accountancy (Self Tutor),
4. Dr. B.M. Agrawal and Dr. M.P. Gupta; Advanced Accounting,
5. M.C. Shukla and T.S. Grewal; Advanced Accounts, (Sultan Chand & Sons, Delhi)
6. Narayan Swamy; Financial Accounting, (Prentice Hall India, New Delhi)
7. Negis R.F; Financial Accounting: (Tata McGraw Hill, New Delhi)
8. P.C. Tulsian Financial Accounting: (Tata McGraw Hill, New Delhi)
9. R.L. Gupta & M. Radhaswamy; Company Accounts: (Sultan Chand & Sons-New Delhi)
10. R.S.N. Pillai, Bhagawathi, S. Uma; Practical Accounting: (S. Chand & Co. New Delhi)
11. S. Daver; Accounting Standards: (Taxmann Allied Services, (P) Ltd; New Delhi)
12. S.N. Maheshwari; Corporate Accounting: (Vikas Publishing House Pvt. Ltd. New Delhi)
13. S.P. Jain & K.L. Narang; Company Accounts: (Kalyani Publishers, New Delhi)
14. Sanjeev Singhal; Accounting Standards: (Bharat Law House Pvt. Ltd; New Delhi)
15. Shukla M.C. & T.S. Grawal; Advanced Accountancy: (Sultan Chand & sons, New Delhi)
16. Study Material of The Institute of Cost Accountants of India, Paper 10: Corporate Accounting and Auditing (<https://icmai.in/upload/Students/Syllabus2022/Inter Stdy Mtrl/P10.pdf>)
17. Study Material of The Institute Of Company Secretaries of India, Paper 5: Corporate and Management Accounting (<https://www.icsi.edu/media/webmodules/Corporate%20and%20Management%20Accounting.pdf>)

Note: Learners are advised to use latest edition of textbooks.

B.COM.SEMESTER-5		
2	MAJOR12	BUSINESSACCOUNTING-5 (DIGITALACCOUNTINGUSINGTALLY-1)

Name of the Course: **BusinessAccounting-5(DigitalAccountingusingTally-1)**
 Course credit: **04(02+02)**
 Teaching Hours: **30+60 (Hours)**
 Total marks: **100**

Objectives:

- The course aims to develop clear understanding about computerized accounting system
- To equip students with the practical skills needed to use Tally Prime for accounting
- To skill students to use computerized accounting software for real time applications

Learning Outcomes:

After completion of the course, learners will be able to:

1. Explain the features and importance of Tally Prime in accounting;
2. Create, alter, and delete companies in Tally Prime;
3. Create stock groups, stock items, and units of measurement;
4. Record inventory transactions using purchase and sales vouchers;
5. Implement user security and password protection in Tally Prime

PARTICULAR	NO.OF LECTURES
UNIT NO.1: BASICS OF ACCOUNTING AND TALLY PRIME	
Basics of Accounting: Introduction, Types of Accounts, Accounting Principles or concepts, Mode of Accounting, Rules of Accounting, Double-entry system of bookkeeping, Recording of Business Transactions, Preparation of Financial Statements, Computerised Accounting Basics of Tally Prime: Introduction to Tally Prime, Downloading and Installation, Types of License in Tally Prime, Features & Benefits of Tally Prime, Working Tally Prime in Educational Mode, Company Creation and Setting up Company Features and Configurations in Tally Prime.	7+12
UNIT NO.2: MAINTAINING CHART OF ACCOUNTS	
Maintaining Chart of Accounts: Introduction to Chart of Accounts, Accounting Masters, Creation of Groups & Ledgers, Alteration & Deletion of Masters, Multi-Masters Creation and Display, Practical Exercises. Inventory Masters: Three Category of Inventory Masters, Inventory Masters-Stock Groups, Flow Chart of Stock groups creation in Tally, Stock Category, Flow Chart of Stock Category Model in Tally Prime, Units of Measures, Godown, Stock items, Practical Exercises	8+16
UNIT NO.3: RECORDING ACCOUNTING TRANSACTIONS & BASIC REPORTS	
Recording Accounting Transactions: Recording Accounting Transactions and Vouchers in Tally Prime: Business Scenarios, Receipt Voucher, Contra Voucher, Payment Voucher, Purchase Voucher, Sales Voucher, Debit Note Voucher, Credit Note Voucher, Journal Voucher, Practical Exercises Basic Reports: Generating Financial Accounts Reports in Tally Prime, Generating MIS (Management Information System) Reports in Tally Prime, Practical Exercises	8+18
UNIT NO.4: TECHNOLOGICAL ADVANTAGES OF TALLY PRIME	
Introduction to Data Security, Security Control, Accessing the company using security level, Tally Vault, Backup and Restore, Split Company Data, Export and	7+14



Import of Data, Company Data Repair, Printing various reports, Practical Exercises	
Total Lectures/Hours	30+60

Credit:

- 1 credit = 1 hour (lecture) and 1 credit = 2 hours (practical)
- Total 30 hours of theory teaching work per semester and additional 60 hours of practical per semester.
- Theory 2 Hours/week = 2 credits and additional practical 4 hours/week = 2 credits. Total credits = 4.

Examination:

- University Examination - Total marks 50, University examination: 2 Hours
- Internal Examination - 20 Marks + Practical Examination - 30 Marks at College Level = Total 50 Marks
- **Internal Examination (20 Marks)**

Sr.No.	Particular	Marks
1	Assignments	10
2	Test	10
	TOTAL	20

- **Practical Examination (30 Marks)**
University will provide the detail information of Practical examination including time, date and practical exam exercise.

Passing Standard:

- Student must obtain minimum 36% marks in theory and practical both
- Minimum 36% (minimum 18 marks in University examination and minimum 7 marks in internal examination and 11 marks in practical examination)

Who Can Teach:

Digital Accountancy Using Tally subject can be taught by Accountancy and Commerce subject professors/faculty. This subject can also be taught by Computer science subject professors/faculty.

Suggested Readings:

1. TDL Reference Manual of Tally Prime ([https://help.tallysolutions.com/seriesa/rel-5-4/en/help/TDL Reference Manual.pdf](https://help.tallysolutions.com/seriesa/rel-5-4/en/help/TDL%20Reference%20Manual.pdf))

Note: Latest Edition of the above books may be used.



B.COM.SEMESTER-5		
3	MAJOR13	MANAGEMENTACCOUNTING

Name of the Course: **Management Accounting**
 Course credit: **04**
 Teaching Hours: **60 (Hours)**
 Total marks: **100**

Objectives:

- To enable the students to get knowledge about the various techniques of Management accounting
- The course aims to impart the learners, knowledge about the use of financial, cost and other data/information for the purpose of managerial planning, control and decision making..

Learning Outcomes:

After completion of the course, learners will be able to:

2. Describe the concept of management accounting and understand the primary purpose of management accounting;
3. Understand how to evaluate a company's financial health and performance by comparing financial data;
4. Understand how fund flow analysis helps stakeholders in making informed business and financial decisions;
5. Analyze how changes in financial position occur due to operational, investing, and financing activities;
6. Prepare flexible budget and to measure the performance of the business firm applying budgetary control measures;
7. Analyze cost, volume and profit and to solve short run decision making problems applying marginal costing and Break-Even technique.

PARTICULAR	NO.OF LECTURES
UNIT NO.1 INTRODUCTION OF MANAGEMENT ACCOUNTING & RATIO ANALYSIS	
[A] INTRODUCTION OF MANAGEMENT ACCOUNTING: Introduction, Meaning, Objectives, and Scope of management accounting; Difference between financial accounting, cost accounting and management accounting, Advantages and Limitations of management accounting, Tools of management accounting [B] RATIO ANALYSIS: - Introduction-Financial Analysis and Interpretation-(Brief Explanation) - Meaning and Nature of Ratio-Accounting Ratio and Ratio Analysis - Importance & Utility and Limitations of Ratio Analysis - Classification of Accounting Ratios [A] Traditional Classification: (Revenue, Balance-Sheet and Composite) [B] Functional Classification: (As per Accounting Data and User-Parties, Different Ratios for Solvency, Liquidity, Turnover and Profitability) - Practical Problems (Excluding Reverse types of Practical Problems)	15
UNIT NO.2: FUND FLOW STATEMENT & CASH FLOW STATEMENT	
FUND FLOW STATEMENT:	18



- Accounting&Managerialmeaningoftheterm"Fund","Fundflow"&"Fund flow statement" - SourcesandApplicationofFundFlow - Importance & Managerial utility of fund flow statement & Limitations of fund flow statement - ProceduretoprepareWorkingcapitalstatement,Profit&lossadjustment account and fund flow statement - PracticalQuestionsRelatingtoprepareFundflowstatement CASHFLOWSTATEMENT: - Accounting&Managerialmeaningoftheterm"Cash","CashFlow"&"Cash Flow Statement" - SourcesandApplicationofCashFlow - IndianAccountingStandardNo.3/IndAS7 - ImportanceandManagerialUtility-LimitationsofCFS - Practical QuestionsRelating to prepare CFS (as per Indian Accounting Standard No. 3/ Ind AS 7)	
UNITNO.3:BUDGETARYCONTROLANDFLEXIBLEBUDGET	
[A] BUDGETING&BUDGETARYCONTROL[Theoreticalconcept] - Concept of budget;different types of budgets; budgeting and budgetary control; - Meaning,objectives,merits,andlimitationsofbudgetarycontrol [B] FLEXIBLEBUDGET: - Introduction,Meaningoffixedandflexiblebudget - Featuresofaflexiblebudget - ObjectivesandUtilityofflexiblebudget - StepsinPreparingaFlexibleBudget - ApplicationofFlexibleBudgetinCostControlandDecisionMaking - PracticalQuestions	15
UNITNO.4:MARGINALCOSTING	
- Introduction - MeaningofMarginalCostandMarginalCosting - Assumptions-CharacteristicsofMarginalCosting - AdvantagesofMarginalCosting - LimitationsofMarginalCosting - Break-EvenAnalysis: [Meaning-Assumptions-Utility-Limitations] - ImportantTerms: ➤ [BEP-Contribution-PVR-MarginofSafety] ➤ MarginalCostingasaToolforDecisionMaking ➤ KeyFactor[Material&Labouronly] - PracticalQuestions	12
TotalLectures/Hours	
60	

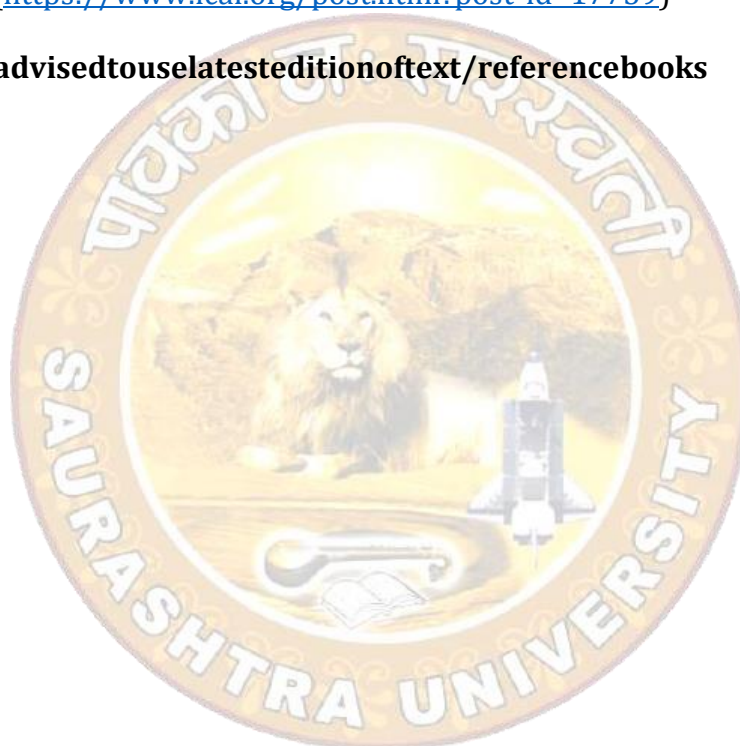
SuggestedReadings:

1. Horngren,C.T.,Sundem,G.L.,Stratton,W.O.,Burgstahler,D.,&Schatzberg,J.(2005). *IntroductiontoManagementAccounting*.NewJersey:PearsonPrenticeHall.
2. Atkinson, A. A., Kaplan, R. S., Matsumura, E. M., & Young, S. M. (2013). *Management Accounting Information for Decision-Making and Strategy Execution*. London: Pearson Education.
3. Hilton, R. W., & Platt, D. E. (2011). *Managerial Accounting: Creating Value in a Global Business Environment*. New York: McGraw Hill Education.



4. Singh,S.(2016).*ManagementAccounting*.NewDelhi:PHILearning.
5. Goel,R.(2013).*ManagementAccounting*.Delhi:InternationalBookHousePvt. Ltd.
6. Arora,M.N.(2014).*ManagementAccounting*.NewDelhi:HimalayaPublishingHousePvt. Ltd.
7. *ManagerialAccounting*,Dr.ShaileshN.Ransariya,VistaPublishers,Ahmedabad(India)
8. Maheshwari, S. N., & Mittal, S. N. (2017). *Management Accounting-Principles & Practice*. New Delhi: Mahavir Publications.
9. Singh,S.K.,&Gupta,L.(2010). *ManagementAccounting–TheoryandPractice*.NewDelhi: Pinnacle Publishing House.
10. Khan, M. Y., & Jain, P. K. (2017). *Management Accounting: Text, Problems and Cases*. New Delhi: Tata McGraw Hill Education.
11. Balakrishnan, N., Render, B., & Stair, J. R. M. (2012). *Managerial Decision Modelling with Spreadsheet*. London: Pearson Education.
12. George E. M. (2000). *Management Decision Making: Spreadsheet Modelling, Analysis, and Application*, Cambridge: Cambridge University Press.
13. Study Material of CA Course (New) Intermediate Level Paper 3: Cost and Management Accounting (https://www.icaai.org/post.html?post_id=17759)

Note:Learnersareadvisedtouselatesteditionoftext/referencebooks



B.COM.SEMESTER-5		
4	MINOR4	BUSINESSADMINISTRATION-4 (HUMANRESOURCEMANAGEMENT-2)

Name of the Course: **Businessadministration-4(HumanResourceManagement-2)**
 Course credit: **04**
 Teaching Hours: **60(Hours)**
 Total marks: **100**

Objectives:

To acquaint learners with the techniques and principles to manage human resources of an organisation.

Learning Outcomes:

After completion of the course, learners will be able to:

1. Develop necessary skill to prepare an HR policy to enable the employees attain work life balance;
2. Prepare a Human Resource Plan in an organisation;
3. Organize counselling sessions for employees in an organisation;
4. Design incentive schemes for different job roles in an organisation;
5. Create HR policies related to grievance redressal, employee health, safety, welfare, and their social security in an organisation;
6. Organize an induction programme in an organisation;
7. Define industrial disputes and explain their causes and Identify different types of industrial disputes;
8. Identify the role of trade unions in protecting workers' rights and interests.

PARTICULAR	NO.OF LECTURES
UNIT NO.1:HUMAN RESOURCE PLANNING	
- Introduction-Meaning and Concept-Basic elements of HRP - Needs and Corporate objectives of HRP - Type and Process-Stages of HRP - Affecting factors to HRP - Importance and Hindrances of HRP - Pre-requisites for HRP - Human Resource Information System [HRIS]	15
UNIT NO.2:PERFORMANCE APPRAISAL AND COMPENSATION MANAGEMENT	
- Performance Appraisal - Nature, objectives and process; Performance management; Methods of performance appraisal; Potential appraisal; Employee counselling; Job changes - Transfers and promotions. - Compensation Management - Concept and policies, Base and supplementary compensation; Individual, group and organisation incentive plans; Fringe benefits; Performance linked compensation; Employee stock option; Pay band and compensation system; Job evaluation.	15
UNIT NO.3:MANAGING EMPLOYEE BENEFITS AND WELFARE SERVICES	
- Introduction-Meaning and Concept - HR Welfare-Meaning-Definition-Aims-Objectives-Need-Importance - HR Welfare Scope and Activities - HR Health and Safety-steps and legal provisions - Social Security-Meaning-Objectives-Ways-Means-Affecting Factors	15



- SocialSecurity-Indianscene	
UNITNO.4:INDUSTRIALDISPUTESANDTRADE UNIONS	
- Introduction - IndustrialDisputes: ➤ Meaning-NatureandForms-CausesandEffects-StepstoResolve ➤ Disputes-Grievance-handlingandredressal-Legalprovisionsand ➤ PreventiveMeasures - TradeUnions: ➤ Meaning-definition-OriginandImportance-Types-functionsand ➤ Activities-Indianscene(Activities-weaknesses-reasonofslow ➤ Development-suggestionsandlegalprovisions)	15
TotalLectures/Hours	60

SuggestedReadings:

1. Mondy,A.W.,&Noe,R.M.(1999).*HumanResourceManagement*.London: Pearson.
2. Decenzo,D.A.,&Robbins,S.P.(2009). *FundamentalsofHumanResourceManagement*. New Jersey: Wiley.
3. Dessler,G.,&Varkkey,B.(2011).*HumanResourceManagement*.NewDelhi:Pearson Education.
4. Chhabra,T.N.(2004).*HumanResourceManagement*.Delhi:DhanpatRai&Co..
5. Aswathappa,K.(2007).*HumanResourceManagement*.NewDelhi:TataMcGraw-Hill.
6. French,W.L.(1994).*HumanResourceManagement*.Boston:HaughtenMifflin.
7. Gupta,C.B.(2018).*HumanResourceManagement*.Delhi:SultanChand& Sons.
8. Rao,V.S.P.(2002).*HumanResourceManagement:TextandCases*.Delhi:ExcelBooks..

Note:Learnersareadvisedtouselatesteditionoftext/referencebooks



B.COM.SEMESTER-5		
5	MINOR5	BUSINESSADMINISTRATION-5 (FINANCIAL MANAGEMENT - 1)

Name of the Course: **Businessadministration-4(FinancialManagement-1)**
 Course credit: **04**
 Teaching Hours: **60(Hours)**
 Total marks: **100**

Objectives:

- The objective of this course is to help the students understand the fundamental concepts
- To familiarize the learners with the principles and practices of financial management.

Learning Outcomes:

After completion of the course, learners will be able to:

1. Explain the nature and scope of financial management;
2. Assess the impact of time value of money in different business decisions;
3. Know the sources of security finance and internal finance in detail;
4. Know the sources of long-term finance and bridge financing and Loans syndication and suggests best source of finance;
5. Get knowledge on new financial institutions

PARTICULAR	NO.OF LECTURES
UNIT NO.1: INTRODUCTION TO FINANCIAL MANAGEMENT	
- Introduction, Meaning and Definition, Evolution - Nature, Scope and Functions of financial management - Objectives of financial management, Profit Maximization Vs Wealth Maximization - Fundamental Principles of Finance-Agency theory - Affecting factors, Risk and Return trade off	15
UNIT NO.2: TIME VALUE OF MONEY	
- Introduction & Meaning - Reasons for time value of money - Compound Value Concept, Present Value Concept - Practical Application of compounding and present value techniques in financial decisions (Simple practical examples should be asked in examination)	15
UNIT NO.3: SOURCES OF FINANCE-1 [SECURITY FINANCING AND INTERNAL FINANCING]	
- Introduction - Security finance ➤ Preference Shares ➤ Ordinary (Equity) Shares ➤ Deferred Shares (Founders' Shares) ➤ Debentures - Internal financing ➤ Depreciation funds ➤ Ploughing Back of Profit (Retained Earnings)	15
UNIT NO.4: SOURCES OF FINANCE-2 [LOAN FINANCING & FINANCIAL SERVICES]	
- Introduction - Loan financing	15



[A] ShortTerm-Meaning-Characteristics [B] LongTerm-Meaning-Characteristics Types of long-term loans ConceptualbackgroundofIFC,SFC,IDBI,UTIIDFC - BridgefinancingandLoansyndication - Book-buildingandPromoters' contribution - NewFinancialServices: ➤ VentureCapital:Meaning,Definition,Types,Governmentpolicies ➤ MutualFunds:Meaning,Definition, Types ➤ FactoringServices:Meaning,Definition,Types	
TotalLectures/Hours	60

SuggestedReadings:

1. BhabatoshBanerjee,Fundamentals ofFinancialManagement,PHILearning.
2. Brigham andHouston,Fundamentals ofFinancialManagement,CengageLearning
3. Chandra,P.Fundamentals ofFinancialManagement.McGrawHillEducation
4. JamesC.VanHorneandSanjayDhamija,FinancialManagementandPolicy,Pearson Education
5. KhanandJain.BasicFinancialManagement,McGrawHillEducation,NewDelhi
6. LevyH.andM.Sarnat.Principles ofFinancialManagement.PearsonEducation
7. P.V. Kulkarni and B.G. Satyaprasad, Financial Management, Himalaya Publishing House, Mumbai.
8. Pandey,I.M.FinancialManagement.VikasPublications,NewDelhi
9. Rustagi,R.P.Fundamentals ofFinancialManagement.TaxmannPublicationPvt.Ltd.
10. Singh,J.K.FinancialManagement-textandProblems.2ndEd.DhanpatRai&Co.Delhi.
11. Singh,SurenderandKaur,Rajeev.Fundamentals ofFinancialManagement.MayurPaperback, New Delhi.

Note:Learnersareadvisedtouselatesteditionoftext/referencebooks

B.COM.SEMESTER-5		
6	SEC5	LEADERSHIPDEVELOPMENT

Name of the Course: **LeadershipDevelopment**
 Course credit: **02**
 Teaching Hours: **30(Hours)**
 Total marks: **50**

Objectives:

The course aims to create an understanding of the various leadership theories among the upcoming leaders in order to decide as to which style of leadership should they follow in numerous situations that they might encounter in their careers or personal lives.

Learning Outcomes:

After completion of the course, learners will be able to:

1. Describe the meaning of the term leadership and various theories of leadership;
2. Interpret the various situations and decide the style of leadership based on the situation;
3. Demonstrate qualities of a good leader.

PARTICULAR	NO.OF LECTURES
UNIT NO.1: INTRODUCTION	
Meaning of Leadership, definitions of leadership, significance of leadership, qualities of a leader, difference between leadership and management, basic styles of leadership – autocratic, democratic, laissez faire (their meaning, features, advantages, disadvantages and suitability), Rensis Likert styles of management, Tanenbaum and Schmidt Model.	10
UNIT NO.2: THEORIES OF LEADERSHIP	
Traditional Theories -Great Man Theory, Trait Theory, Behavioural Theories -Ohio Studies, Michigan Studies, Managerial Grid, Contingency theories -Fiedler's Theory, Hersey and Blanchard Situational Model, Path Goal Theory, Transformational Leadership, Transactional Leadership, Charismatic Leadership, Servant Leadership, Ethical Leadership.	10
UNIT NO.3: CULTURE AND LEADERSHIP	
Trompenaars Cultural Dimensions, Hofstede's study on culture, Hall's Cultural Theory, GLOBE Model: Global Leadership and organisational Behaviour Effectiveness, organisation Culture and Leadership, OCTAPACE profile by Uday Parekh - Openness, Collaboration, Trust, Autonomy, Proactive, Authenticity, Confrontation, Experimentation.	10
Total Lectures/Hours	30

Suggested Readings:

1. Chhabra, T.N, Business organisation and Management, Sun India Publications
2. Day, D. V. (2014). The Oxford Handbook of Leadership and organisations. Oxford, New York: Oxford University Press.
3. Hughes, R.L., Ginnett, R., & Gordon, C. (2019). Leadership: Enhancing the lessons of experience (9th ed.). McGraw Hill Education.
4. Gupta C.B, Business organisation & management, Sun India Publication, New Delhi
5. Koontz, H., & Weihrich, H, Essentials of management : An international and leadership perspective, Paperback
6. Mittal, R. (2015). Leadership: Personal Effectiveness and Team Building. Uttar Pradesh: Vikas Publishing House Pvt. Ltd.

Note: Learners are advised to use latest edition of text/reference books.

